



Solid Roots
CONSTRUCTION

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“Qualifications for Barrington Recreation East Gym Wall Updates” and “Qualifications for Barrington Recreation Fire Wall & Gym Wall Updates”

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1) Introduction

We would like to thank you for the opportunity to respond to your RFQs. In talking with Ms. Tennis we understand that the reason for issuing two RFQs was due to concern about the budget and there not being enough funding for all 4 walls. Since this is a design build project we felt it was appropriate to respond to both RFQs with one document, as presumably the Barrington Recreation Commission will work with one firm for both projects, and then determine if there is adequate funding to finish all four walls. Please let this response serve as our response to both RFQs.

Solid Roots Construction takes a unique approach to every project we perform, starting from the first meeting with project stakeholders to fully understanding the project goals, determining budget constraints, scheduling concerns and other factors that are critical to the success of each and every project we undertake.

While there are many similarities in construction projects, every single project has it's own unique set of challenges and opportunities. Solid Roots Construction strives to constantly deliver a customized approach to your project, develop solutions to challenges and help you to accomplish your goals and make your project a success.

2) Company Profile

Solid Roots Construction was founded in May of 2017. Now in its 4th year of business Solid Roots continues to grow its business by focusing on meeting our customer's needs and delivering a high quality product at a fair price.

Solid Roots Construction has performed over \$10,000,000 worth of construction projects in the last 4 years. We specialize in projects in the \$100,000 to \$1,500,000 price range. With a full time office manager, two full time project managers and two project superintendents and an assistant superintendent, we are able to not only execute your project, but we are able to give your project all of the back end support that is required for successful execution.

Having performed numerous projects for municipal entities, government agencies, school districts, housing authorities, and private developers, we understand the extreme importance of not only executing your project professionally and accurately in the field, but also the critical importance of back end support for projects through the planning, design, submittal process, accounting and cost management, to document compliance and project close out.

Solid Roots Construction is fully insured and carries, General Liability, Workers Compensation, and Vehicle insurance. In addition we maintain an active bonding program through Cross Insurance.

3) Availability to undertake the project

a) Solid Roots Construction is fully confident in its ability to successfully execute this project in the time constraints faced by the Recreation department. While we have numerous projects going on at any given time, we are able to adequately schedule ourselves so that we can meet the deadlines and milestones established. Furthermore with the ample time from project award to the actual start of construction we are able to schedule any upcoming projects around these set deadlines that have been established months in advance. Our critical project personnel will be allocated to this project in advance so that there is no risk of over scheduling them or creating other schedule issues.

b) Proposed Schedule

- i) 10/25/21-11/05/21 - Contract award
- ii) 11/08/21 - 12/03/21 - Design, specification development
- iii) 12/06/21 - 12/24/21 - Issue RFPS and enter subcontract agreements
- iv) 01/03/22 - 02/25/22 - Apply for permits, develop schedule
- v) 02/28/22 - 03/11/22 - Erect protection and perform selective demolition
- vi) 03/14/22 - 03/18/22 - Frame walls
- vii) 03/21/22 - 03/25/22 - Rough MEPs
- viii) 03/28/22 - 04/01/22 - Install drywall, tape, mud
- ix) 04/03/22 - 04/15/22 - Paint, install baseboard, and finishes

4) Experience

a) Similar projects completed

Solid Roots Construction has executed hundreds of projects since its founding. We execute projects in numerous ways either by acting as: construction managers, general contractors, or handling design build projects. Your RFQ asks for us to list similar projects we have completed for municipalities, this project is a very straightforward project in that it involves minor electrical work, hvac, and possibly some plumbing work to the heating system, and construction of a fire wall, and conventional walls. So while we haven't executed a project "exactly" like yours we are listing some of the projects we have completed in the past 4 years, so that you can see a sample of the work we have completed.

The Barn At Bull Meadow, Concord NH - Construction of a Post and Beam Wedding Venue

- Project Value: \$1,500,000
- Scope of work: Construction of a new 7,000 square foot post and beam wedding venue in Concord NH. Solid Roots Construction managed all aspects of this project from foundation through finishes including all MEP divisions. This project had two extreme challenges, the first being that construction started at the beginning of the Covid-19 pandemic, and the second was that the Owners had weddings scheduled for early October. Through strong project management, constant communication and coordination with the Owners we were able to deliver the facility to the Owners in ample time for their first wedding.

Manchester Housing Authority, Kelley Falls Community Center, Manchester NH - Renovations

Project Value: \$122,000

- Scope of work: This project involved selective demolition of the existing facility which was no longer in usable condition. Renovations to two bathrooms, electrical and fire safety upgrades, interior fitup, masonry work, installation of a new heating and cooling system, new flooring and paint throughout the facility.

Pease Golf Course, Portsmouth NH - Renovation to the restroom facilities

Project Value: \$75,000

- Scope of work: This project involved demolition of the existing facilities and installation of new flooring, interior trims and finishes, wall coverings, plumbing fixtures and countertops. While the dollar value of the project itself wasn't one of the larger projects we have executed, it involved a unique challenge in that the facility was active during construction and we only had 10 days per restroom to complete the project, and were facing liquidated damages of \$1000 per day for every day we were over the schedule. The project was completed on time with no liquidated damages being assessed.

Velcro USA, Manchester NH - Renovation and remodeling of locker rooms and restrooms

- Project Value : \$153,000
- Scope of work: Solid Roots Construction was hired to remodel the locker rooms and restrooms in manufacturing plant #4. Working in an active manufacturing facility required an extreme amount of attention to cleanliness and ensuring no construction dust or debris contaminating the manufacturing floor. The scope of work required saw cutting and removing concrete, demolition of existing walls, installing new plumbing drain lines, construction of new walls and doors, and installation of new finishes and fixtures.

Newington Fire Department, Newington NH - Construction of an addition and negative pressure room

- Project Value : \$132,790
- Scope of work: Solid Roots Construction was hired to build a 600 sf addition at the Newington Fire Station for a negative pressure room where they could store gear. With a limited set of plans we worked with the architect to design and engineer and HVAC system capable of creating the desired negative pressures. The scope of work included all site work, concrete, framing, roofing and associated MEP systems.

Front Entry Canopy - Litchfield Middle School, Litchfield NH

- Project Value: \$305,000
- Scope of work: This project involved construction of a new front entry way canopy, demolition of brick and CMU block wall to create a new front entry. Work included site work, concrete columns, structural steel and light gauge metal framing, installation of new commercial doors and upgrades to the existing hardware and access controls on 4 doors.

Hudson School District, Hudson NH

- Project Value: \$249,000
- Scope of work: School hardening project involving the removal of 120 classroom doors and frames and installing new doors and frames. Project was done off hours during the school year.

Dover Housing Authority, Dover NH - Door replacement

- Project Value: \$191,000
- Scope of work: This project involved replacing 129 exterior doors for the Dover housing authority. Work involved demolition and disposal of the existing doors and installation of new doors.

Salem Housing Authority, Salem NH - 175 Bathroom upgrades

- Project Value: \$213,000
- Scope of work: Solid Roots Construction was hired to upgrade 175 bathrooms for the Salem Housing Authority. Work includes replacement of shower control valves, sinks, drywall and painting.

Manchester Housing Authority, Manchester NH - Elmwood Gardens Siding Replacement

- Project Value: \$409,000
- Scope of work: This project was bid out in two phases and we were the successful bidder both times. Work involved removing existing siding and trim on multiple buildings and re-installing vinyl siding and PVC composite trim. Work was performed around active housing units with hundreds of residents moving around the property, job site safety and security were of the utmost importance.

Iber Holmes Grove Middle School, Raymond NH - Controlled Access/Entryway Renovations

- Project Value: \$102,000
- Scope of work: This was a school hardening project done for the Raymond School District. Work involved installation of new bullet resistant interior walls, doors, commercial entryways, controlled access entryways and commercial glass fronts.

b) Previous Design/Build Projects

Woodland Village, Londonderry NH - Mansard roof demolition and siding replacement

- Project Value: \$1,490,000
- Scope of work: Solid Roots Construction was initially provided a set of plans and specifications for this project and was asked to bid it as a general contractor. After all of the bid came in too high Solid Roots Construction worked with their designer to re-design the project, and worked with the Owner to develop a plan that met their budget. The community consisted of 13 buildings built in the 1970's with Mansard roofs (similar to yours) Solid Roots Construction removed the mansard roofs and installed all new vinyl siding and PVC trim components to provide the buildings with a modern appearance.

Deerfield School District, Deerfield NH - Storage facility

- Project Value: \$82,000
- Scope of work: Solid Roots Construction was low bidder on this design build project and was contracted to design and construct a 2 story 1,600 square foot storage facility for the School. Solid Roots Construction worked with their designer to develop a set of plans that met the goals of the School. Work on the plans began in the late Spring with actual construction beginning as soon as School was out. Work was performed on a tight timeline as all work needed to be completed during the Summer Vacation before classes resumed.

DECCO Manufacturing, Brookline NH - Conversion of 3,000 sf of office space into a welding school

- Project Value: \$112,000
- Scope of work: Solid Roots Construction was hired to design and build a new welding school for this industrial manufacturer. Working with the Owner of the company Solid Roots worked with their designer to redesign approximately 3,000 square feet of existing office space into a new welding school for DECCO's new employees. Work included a selective demolition of interior spaces, new electrical systems, reworking of the heating and cooling systems, installation of custom fabricated welding booths and hoods, installation of new doors, interior walls and finishes.

540 Chestnut St, Manchester NH - Conversion of 14,000 sf of office space into residential apartments

- Project Value: \$1,400,000
- Estimated completion date: October 2021
- Scope of work: Solid Roots Construction was hired as the construction manager on this design build project to convert approximately 14,000 square feet of commercial space into 12 apartments for a private developer. Work includes a complete demolition of interior spaces, installation of a new sprinkler system, new electrical systems, new plumbing and heating systems, and interior framing and finishes.

c) Principal staff experience

Designer - TBD

We work with numerous design firms depending on the scope, type of project, and available budget. We utilize free-lance designers and full service architectural firms. If awarded the contract we will work with the Barrington Recreation department to develop a project budget prior to entering a contract with our design team. Prior to selecting a designer we will want to tour the project with our preferred vendors to develop a scope of work for the project and assess how much MEP design work needs to be done, which will also impact the design professional we hire for this project.

Jeff Kelley, Project Manager -

Jeff has 18 years of experience in the construction industry. Starting as a laborer in the field in 2003, he graduated from the University of Maine in 2007 with a B.S. in Construction Management where he graduated as a Member of the Francis Crowe Society of Engineers, as well as having received the Presidential Achievement Award for academic performance.

Jeff has worked as a project engineer for The Lane Construction Company where he worked on heavy civil infrastructure projects. Additionally, Jeff has served as a Project Manager for a large residential housing development where he oversaw all aspects of the development (infrastructure and residential construction). Working directly with the sales team and project owners, Jeff oversaw construction of more than 30 new construction homes in the development.

Prior to founding Solid Roots, Jeff was the General Manager of Kindler Development Group, where he successfully ran the multi-million-dollar construction company focusing on real estate development, residential and commercial construction.

Thomas Hanley, Superintendent -

Thomas Hanley has over 30 years of experience in the construction trades as a Project Superintendent. He has successfully managed projects ranging in value from 50 thousand to 34 Million dollars including from commercial renovations to ground up construction.

Tom's most recent project with Solid Roots Construction, LLC is the commercial renovation of 540 Chestnut St in Manchester NH. It is a 1.4 million dollar project consisting of converting over 12,000 sf of commercial office space to luxury residential apartments. The work consists of general demolition, over 8,000 sf of asbestos remediation, interior light gauge metal framing, MEP, and associated finishes.

d) References:

1) Project - Decco, Weld School Design/Build

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2) Project - Deerfield Community School, Storage Shed Design/Build

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3) Project - Woodland Village, Envelope Renovations Design/Build

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